



FOR: INTERCON SECURITY

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Intercon Security completes precedent-setting security solution for the Royal Bank of Canada.

TORONTO, Ontario, Sept. 21, 2007 – One of Canada's largest banks has chosen Intercon Security to provide a specially designed and fully integrated security solution for their extensive retail branch network across Canada. The Intercon solution, valued at \$30 million, will be the first IP-based, Underwriters Laboratories of Canada-rated solution for a multi-facility, national company that incorporates advanced intrusion detection with integrated access control, digital video and specialized video surveillance technology. The solution also sets another first for the banking industry by leveraging the bank's investment in network infrastructure to provide a secure connection between their extensive branch network and Intercon's advanced central station and video surveillance command centre.

"We have worked very hard to raise the bar in retail bank security in Canada through this exciting new solution" said John Van Schepen, President, Intercon Security. "Our expertise in designing, implementing and managing remote access control and video systems allowed us to develop a total solution to exceed the challenges of today and scale additional layers of services and analytics to meet the challenges of tomorrow."

The full system installation, which connects security at 1,156 branches across Canada, is scheduled for completion in late September 2007. As part of the agreement, Intercon will maintain and monitor the entire multi-branch system for an initial term of 5 years. The bank's new security solution will dramatically improve image quality and storage, leading to a 90 per cent reduction in cost of image retrieval and distribution per occurrence. The new system will also provide added camera-based protection to the bank's personal touch banking machines and teller areas to improve responsiveness and coordination in reaction to crime while reducing staff turnover by improving safety.

Intercon's new solution features remote accessibility and serviceability, true integrated monitoring and video surveillance and centralized enterprise administration. The system augments the bank's existing security program with added space protection and access control that provides accountability and auditability of user transactions. Intercon is deploying Digital Video Recorders (DVR) by March Networks and the Digital Monitoring Products (DMP) Intrusion detection and Access Control system.



The solution also creates a security infrastructure upon which additional layers of technology and services can be added to in order to meet the business challenges of the future. Features like Voice over internet protocol (VOIP), digital signage and a variety of marketing and security analytics can be added based on feedback and demand from branch managers.

“Successfully integrating digital systems for our clients mandates a careful balance of digital technologies to guarantee a price-to-performance ratio,” said Gord Chizmeshya, Senior Sales Executive, Intercon Security’s National and Enterprise Sales team. “By demonstrating this value to the bank, we are helping bring about the first use of convergence and interoperability in a Canadian financial institution – while showcasing Intercon’s growth in Canada as a pioneering, revolutionary force in security and technology.”

About Intercon Security

Intercon Security is the leading supplier and servicer of highly specialized, integrated security products and solutions to major corporations and government agencies with branches and service offices across Canada. As part of FirstService Security, Intercon and its sister organization, U.S. based Security Services & Technologies (“SST”), is the sixth largest security integrator in North America. The company offers a wide variety of security solutions including the installation, maintenance and monitoring of advanced access control, closed circuit television and other engineered security solutions as well as highly trained security manpower, mobile patrol and response services.

About FirstService

FirstService is a leader in the rapidly growing property services sector, providing services in the following four areas: commercial real estate; residential property management; integrated security and property improvement services. Industry-leading service platforms include: Colliers International, the third largest global player in commercial real estate; FirstManagement Partners, the largest manager of residential properties in North America; FirstService Security, the fifth largest integrated security company in North America; and The Franchise Company, the second largest franchisor of residential and commercial property services in North America.

FirstService is a diversified property services company with more than US\$1.6 billion in annualized revenues and more than 16,000 employees worldwide. More information about FirstService is available at www.firstservice.com.